

AGENDA

PLEASE VISIT OUR EXPO VENDORS THROUGHOUT THE DAY.
PROGRAM SCHEDULE SUBJECT TO CHANGE.

7:45am REGISTRATION /NETWORKING BREAKFAST EXPO OPEN

8:00am **CONTINUING EDUCATION**
(1-HOUR CE - NY & NJ) GLOBAL CURIOUS?
UNDERSTANDING THE BASICS OF AN INTERNATIONAL BUSINESS
Alireza Memar, Broker Manager & Sales Director, DMG Property Management, LLC

9:10am **WELCOME**

9:30am **FEATURED SPEAKER THE GLOBAL 'HOT SEAT'**
GLOBAL BUYERS, SELLERS AND INVESTORS:
CHALLENGES AND OPPORTUNITIES
Noble Black, Licensed Associate Real Estate Broker, Douglas Elliman
E.B. Solomont, Senior Reporter, The Real Deal

10:35am BREAK

10:55am **PANEL INVESTING IN THE GREATER NYC**
METROPOLITAN AREA
MODERATOR Eric Zollinger, President Elect, FIABCI, New York/NorthEast Council
Adam Altman, Partner, The KABR Group
Paul J. Massey Jr., CEO, B6 Real Estate Advisors
Seth Pinsky, Executive Vice President, RXR Realty
Debra Tantleff, Founding Principal, TANTUM Real Estate
Pierre Albert Winter, Vice President, Stillman Development International

12:00pm CONFERENCE LUNCH BREAK

12:50pm **SPEAKER ECONOMIC AND REAL ESTATE**
MARKET OUTLOOK
Mitch Roschelle, Partner, PwC

1:15pm **PANEL GLOBAL MARKET HIGHLIGHTS**
MODERATOR Raj Rajpal, Mortgage Consultant, Wells Fargo Home Mortgage
Ilan Bracha, CEO, The Bracha Group
Federico Ranuzzi de' Bianchi, Principal Broker, Ranuzzi & Giordani Real Estate Agency
Fernando Garcia Erviti, President, CRS Latin America
Eric Van Hoorde, President & CEO, Van Hoorde Realty/Panama Bridge Services Corp
Farook Mahmood, Chairman & Managing Director, Silverline Realty (P) Ltd.
Ramon Riera Torroba, CEO, Eurofincas

2:15pm BREAK

2:30pm **SPEAKER MARKETING PLATFORMS TO**
REACH INTERNATIONAL BUYERS
Luciane Serifovic, CEO & Founder, Luxian International Realty

3:05 pm **KEYNOTE SPEAKER CROSS-CULTURAL**
GLOBAL ETIQUETTE
Dean Foster, Founder, DFA Intercultural Global Solutions, LLC,
President, Dean Foster Global Cultures

3:55pm **PANEL BROKERAGES AND**
GLOBAL OUTREACH
MODERATOR Vince Rocco, Licensed Associate Real Estate Broker, Halstead
Scott Durkin, President & Chief Operating Officer, Douglas Elliman Real Estate
Jason Gesing, Executive Vice President of Business Development, eXp World Holdings
Michael Jalbert, Executive Vice President, Global Field Operations, HSF Affiliates
Edward de Mallet Morgan, Partner, Private Office, Knight Frank LLP
Michael Valdes, Senior Vice President of Global Servicing, Realogy Corporation

4:55pm **CLOSING REMARKS**

5:00pm COCKTAIL RECEPTION